



**Kansas Legislative Research Department**

*Providing nonpartisan, objective research and fiscal analysis for the Kansas Legislature since 1934*

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**To:** Governor Laura Kelly and Legislative Coordinating Council

**From:** Kansas Legislative Research Department and Kansas Division of the Budget

**Re:** State General Fund Revenue Estimates for FY 2023 and FY 2024

Estimates for the State General Fund (SGF) are developed using a consensus process that involves the Kansas Legislative Research Department, Division of the Budget, Kansas Department of Revenue, and consulting economists from state universities. This estimate is the base from which the Governor and the Legislature build the annual budget. The Consensus Group met on November 9, 2022, to revise the estimates for fiscal year (FY) 2023 and to make its initial forecast for FY 2024. For FY 2023, the previous estimates were made in April 2022 and subsequently adjusted for legislation enacted during the veto session.

The overall estimate for FY 2023 was increased by \$794.2 million. Of this amount, the estimate for total taxes was increased by \$773.0 million, while the estimate for other revenues was increased by \$21.2 million.

Table 1 compares the revised estimates for FY 2023 and the initial estimates for FY 2024 with actual receipts from FY 2022. Table 2 shows the changes to the previous FY 2023 estimate.

### **Economic Forecast for Kansas**

The Kansas economy is expected to experience robust nominal growth throughout the forecast period. However, persistent inflationary pressures are forecast to limit real growth of the Kansas economy to more modest levels over the forecast period. Major economic variables have been adjusted since the Consensus Group last convened in April 2022, including Gross State Product (GSP) and Kansas Personal Income (KPI). The forecasted rates of nominal growth in the national and Kansas economies have been increased for calendar year (CY) 2022, CY 2023, and CY 2024. Nominal U.S. Gross Domestic Product (GDP) is now expected to increase by 9.8 percent in CY 2022, up from the previous forecast of 7.2 percent, and nominal U.S. GDP growth in CY 2023 and CY 2024 is now forecasted to be 6.1 percent and 5.6 percent, respectively, up from the previous estimates of 5.2 percent and 4.4 percent. Nominal Kansas GSP is now expected to increase by 9.8 percent in CY 2022, up from a previous projected increase of 7.2 percent. Additionally, nominal Kansas GSP is expected to grow by 6.1 percent and 5.6 percent in CY 2023 and CY 2024, respectively, up from the previous estimates of 5.2 percent and 4.4 percent.

The Consumer Price Index for All Urban Consumers (CPI-U) is now projected to increase by 8.5 percent in CY 2022, up from the previous forecast of 4.6 percent and consumer price growth in CY 2023 and 2024 is now forecasted to be 5.0 percent and 4.0 percent, respectively, up from previous estimates of 3.0 percent and 2.3 percent.

The forecast does retain concern for the overall economy due to the impacts of higher inflation and the responsive tightening in monetary policy, as well as more typical concerns related to costs of health care, volatility in energy prices, tariffs or possible trade war effects on commodity prices, and consumer demand for products and services subject to sales taxation.

## **Personal Income**

The previous 7.2 percent increase estimated for CY 2022 nominal KPI has now been revised to an increase of 9.8 percent, as inflationary pressures drive up income levels. The estimated CY 2023 nominal KPI growth has been increased from 5.2 percent to 6.1 percent, and the CY 2024 estimate has been increased from 4.4 percent to 5.6 percent. The latest national estimates show nominal U.S. personal income (USPI) growth of 9.8 percent in CY 2022, 6.1 percent in CY 2023, and 5.6 percent in CY 2024.

## **Employment**

The overall Kansas unemployment rate is expected to decrease from 3.2 percent experienced in CY 2021 to 2.6 percent in CY 2022, which is down from 3.2 percent at the time of the previous estimate. Kansas unemployment rates are now forecasted to rise to 3.5 percent in CY 2023, which is up from a forecast of 3.2 percent at the time of the previous estimate, and further rise to 3.6 percent in CY 2024. The national unemployment rate is projected to remain above the Kansas rate, with the U.S. rate now expected to be 3.8 percent in CY 2022 and 4.4 percent in both CY 2023 and CY 2024. Previous expectations were for a 3.5 percent national unemployment rate in CY 2022 and CY 2023.

Kansas lost 157,400 non-farm jobs from February to April 2020 but has since recovered 82.6 percent of lost jobs as of September 2022, the most recent month for which jobs data was available at the time of the estimate. Kansas job openings were high throughout the year and the Kansas labor force declined 0.9 percent over the year through September as Kansas employers struggled to fill open positions.

Real hourly earnings for Kansas workers declined 4.3 percent over the year through September as nominal wage increases have not kept pace with the elevated levels of inflation.

## **Agriculture**

After several years of steady growth in net farm income, Kansas farmers are now expected to see a sharp decline in 2022 as drought conditions and high input costs have prevented agriculture producers from being able to fully benefit from high commodity prices. Some parts of western Kansas have been in some level of drought or dryness continually since early 2019. Per acre yields for corn, wheat, soybeans, and sorghum were each down at least 20.0 percent from 2021. However, the value of Kansas agricultural exports in 2022 are expected to reach or exceed last year's record total of \$5.0 billion.

## **Oil and Gas**

The recent slowing of the long-term declines in oil and natural gas production by the Kansas energy sector is expected to continue during the forecast period, as commodity prices are anticipated to remain high relative to recent years. Oil production, which was 28.2 million barrels in FY 2021, is now expected to be 27.5 million barrels by the end of the forecast period. This follows much sharper declines in the preceding years. The forecasted average price for Kansas taxable crude for FY 2023 is now estimated to be \$78 per barrel, which is higher than the \$77 per barrel used in the April 2022 estimate. Of all Kansas oil produced, 50.0 percent is estimated to be exempt from severance taxation due to various exemptions in state law for both FY 2023 and 52.0 percent for FY 2024, which is consistent with previous expectations, but below the actual level of 53.5 percent that was exempt in FY 2022.

Kansas natural gas prices are expected to be substantially higher than in recent years as demand for natural gas is high with lower storage levels than recent years. The FY 2023 forecasted taxable price for natural gas was increased from \$4.20 to \$5.50 per thousand cubic feet (Mcf). Approximately 18.0 and 25.0 percent of natural gas produced is expected to be exempt from severance taxation in FY 2023 and FY 2024, significantly below the amount exempted in FY 2021 and consistent with the exemption level in FY 2022, as the exemption are closely linked to the price of natural gas. Gas production, which was nearly 300.0 million Mcf in FY 2015, is now expected to be 145.0 million Mcf by FY 2024 as production from the Hugoton Field continues to decline.

## **Interest Rates**

The Pooled Money Investment Board (PMIB) is authorized to make investments in U.S. Treasury and federal agency securities, highly rated commercial paper and corporate bonds, repurchase agreements, and certificates of deposit at Kansas banks. The State earned 0.28 percent on the Pooled Money Investment Portfolio for FY 2022. Current projections utilize earnings of 3.69 percent for FY 2023 and 4.48 percent for FY 2024.

## **Incorporated Estimated Fiscal Impacts of Legislation**

The estimates include the effects of previously enacted state and federal legislation. For sales and use taxes, these effects include the elimination of estimated sales tax remittances, reductions in the sales tax rate on food and food ingredients, and changes in the disposition of revenues percentages for the SGF and the State Highway Fund.

For income taxes, these effects include a corporation income tax rate reduction attributable to an agreement being entered into pursuant to the Attracting Powerful Economic Expansion Act (APEX) and the revenue effects of the APEX agreement with Panasonic.

## ECONOMIC FORECASTS

	<u>CY 2022*</u>	<u>CY 2023*</u>	<u>CY 2024*</u>
U.S. Real GDP Growth	1.3%	1.1%	1.6 %
Kansas Real GSP Growth	1.3	1.1	1.6
Nominal USPI Growth	9.8	6.1	5.6
Nominal KPI Growth	9.8	6.1	5.6
Inflation (CPI-U)	8.5	5.0	4.0
Corporate Profits before Tax	7.3	3.8	3.6
U.S. Unemployment Rate	3.8	4.4	4.4
Kansas Unemployment Rate	2.6	3.5	3.6

\* Estimated

## OIL AND GAS

	<u>FY 2022</u>	<u>FY 2023*</u>	<u>FY 2024*</u>
Oil Price per Barrel	\$ 76.95	\$ 78.00	\$ 65.00
Gross Oil Production (000)	28,022	28,000	27,500
Gas Price per Mcf	\$ 4.31	\$ 5.50	\$ 4.00
Gross Gas Production (000)	153,075	150,000	145,000

\* Estimated

## State General Fund Receipts Estimates

Each individual SGF revenue source was reevaluated independently, and consideration was given to revised and updated economic forecasts, collection information from the Kansas Department of Revenue and Kansas Insurance Department, and year-to-date receipts. The growth rates of the four highest-generating revenue sources reflect the latest assumptions about the impact of recent changes in state and federal law.

### Growth Rates of Key Revenue Sources (Percentages)

<u>Revenue Source</u>	<u>FY 2022</u>	<u>FY 2023</u>	<u>FY 2024</u>
Individual Income	5.4	5.5	4.0
Corporation Income	23.6	(4.1)	(16.4)
Retail Sales	9.4	1.1	0.0
Compensating Use	28.5	5.8	4.9

**FY 2023.** The revised estimate of SGF receipts for FY 2023 is \$9.701 billion, which is an increase of \$794.2 million above the previous estimate. The estimate for total taxes was increased by \$773.0 million, while the estimate for other revenues was increased by \$21.2 million. Total SGF receipts through October were \$308.7 million above the previous estimate, including \$308.1 million in higher total tax collections. The overall revised estimate is approximately \$1.785 billion, or 22.6 percent, above actual FY 2022 receipts. FY 2022 total receipts were reduced by unusually large transfers out of the SGF. The revised FY 2023 taxes-only estimate is \$300.8 million, or 3.1 percent, above actual FY 2022 taxes-only receipts.

**FY 2024.** The initial estimate for FY 2024 is \$10.124 billion. The forecast for FY 2024 represents a 4.4 percent increase above the newly revised FY 2023 total.

### **Individual Income Tax**

Individual income tax receipts exceeded the final FY 2022 estimate by \$336.1 million, or 7.5 percent, and had been \$131.6 million ahead of the prior FY 2023 estimate through October 2022. FY 2022 receipts in this tax source were boosted by strong balance due payments during the April and May 2022 filing season and FY 2023 appears to be strengthened by withholding growth, as continued job gains and strong nominal wage growth contribute to increased receipts. The Consensus Group will continue to closely monitor withholding patterns and final filing data for this receipts category throughout the forecast period. Receipts are forecast to increase by 5.5 percent in FY 2023 and by 4.0 percent in FY 2024.

### **Corporation Income Tax**

Corporation income tax receipts exceeded the final FY 2022 estimate by \$81.0 million and had been \$63.7 million above the previous FY 2023 estimate through October 2022. Corporate profits have remained at historically high levels for over a year. The corporation income tax estimate for FY 2024 includes the effects of a 0.5 percent reduction in the corporation income tax rate taking effect in tax year 2024 as a result of the APEX agreement entered into by the State and Panasonic.

### **Retail Sales and Compensating Use Taxes**

Sales tax collections in FY 2023 and were down 0.2 percent from the prior year through October 2022. However, the amount exceeded the previous estimate by 11.1 percent and the year-over-year amount was impacted by the elimination of required estimated sales tax remittances, which most substantially impacted receipts in July 2022. The new estimate of receipts was increased by \$189.8 million, which would reflect 1.1 percent growth for the entirety of the fiscal year, in spite of reduced receipts attributable to the elimination of estimated remittances and the January 1, 2023 reduction of the state sales tax rate on food. The FY 2024 estimate is \$2.790 billion, which reflects no growth from the prior year as underlying growth is offset by a further reduction to the state food sales tax rate.

Compensating use tax receipts have been experiencing higher than normal growth in recent years, in the wake of the U.S. Supreme Court's *South Dakota v. Wayfair* decision in 2018 and state legislation required marketplace facilitators to collect and remit use taxes for certain online transactions beginning in July 2021. This growth is expected to return to more normal

levels through the forecast period. Receipts, which were up \$13.2 million relative to estimates through October 2022, were increased relative to the previous FY 2023 forecast by \$6.3 million. The FY 2024 estimate forecasts further growth of 4.9 percent.

### **Other State General Fund Receipts**

SGF interest earnings are estimated to be \$112.0 million in FY 2023 (an increase of \$109.2 million from FY 2022) and \$205.0 million in FY 2024 (an increase of \$93.0 million from the FY 2023 revised estimate). Higher cash balance expectations combined with higher rates are projected to bring in more earnings to the SGF for the balance of FY 2023 and into FY 2024. The increased SGF interest income is partially offset by Average Daily Balance (ADB) transfers to agency special revenue funds with the statutory authority to retain their interest income. ADB revenue is reflected in net transfers from the SGF.

The estimate for net transfers is \$577.7 million in FY 2023, an increased in estimated transfers out of \$57.2 million from the previous estimate. The increased transfer out is due to the ADB transfer increasing from an estimated \$22.7 million to \$90.0 million in FY 2023. FY 2023 transfers include a \$271.1 million transfer to the KPERS Trust Fund. The estimate for net transfers for FY 2024 total \$321.8 million, a reduction of \$255.9 million from FY 2023. The adjustment is primarily due to no transfer to the KPERS Trust Fund and no transfer to the Health Benefits Administration Clearing Fund of \$10.0 million. The ADB transfer out was set at \$96.0 million in FY 2024.

The insurance premiums tax estimate was set at \$204.0 million in FY 2023, which is an increase of \$5.0 million from the previous estimate. For FY 2024, the insurance premiums tax estimate was set at \$212.0 million (an increase of \$8.0 million from the FY 2023 revised estimate) due to increased coverage costs for insurance policies being written across the state. Rising home and vehicle costs, coupled with increased liability on businesses and professionals, have contributed to higher costs to cover these risks. Agency earnings was increased by \$16.4 million in FY 2023. The increase in FY 2023 is due to higher than anticipated unclaimed property receipts. For FY 2024, agency earnings were set at \$87.4 million (an decrease of \$20.6 million from the FY 2023 revised estimate). The reduction in FY 2024 is due to one-time proceeds from the Attorney General settlement regarding pharmacy benefits management in FY 2023.

### **Accuracy of Consensus Revenue Estimates**

For 48 years, SGF revenue estimates for Kansas have been developed using the consensus revenue estimating process. Each of the agencies and individuals involved in the process prepared independent estimates and met on November 9, 2022, to discuss estimates and come to a consensus for each fiscal year.

## STATE GENERAL FUND ESTIMATES

Fiscal Year	Adjusted Original Estimate*	Adjusted Final Estimate**	Actual Receipts	Difference from Original Estimate*		Difference from Final Estimate**	
				Amount	Percent	Amount	Percent
1975	\$ --	\$ 614.9	\$ 627.6	\$ --	\$ --	\$ 12.7	2.1 %
1976	676.3	699.7	701.2	24.9	3.7	1.4	0.2
1977	760.2	760.7	776.5	16.3	2.1	15.8	2.1
1978	830.1	861.2	854.6	24.5	3.0	(6.5)	(0.8)
1979	945.2	1,019.3	1,006.8	61.6	6.5	(12.5)	(1.2)
1980	1,019.3	1,095.9	1,097.8	78.5	7.7	1.9	0.2
1981	1,197.1	1,226.4	1,226.5	29.4	2.5	0.1	0.0
1982	1,351.3	1,320.0	1,273.0	(78.3)	(5.8)	(47.0)	(3.6)
1983	1,599.2	1,366.9	1,363.6	(235.6)	(14.7)	(3.2)	(0.2)
1984	1,596.7	1,539.0	1,546.9	(49.8)	(3.1)	7.9	0.5
1985	1,697.7	1,679.7	1,658.5	(39.2)	(2.3)	(21.3)	(1.3)
1986	1,731.2	1,666.4	1,641.4	(89.8)	(5.2)	(25.0)	(1.5)
1987	1,903.1	1,764.7	1,778.5	(124.6)	(6.5)	13.8	0.8
1988	1,960.0	2,031.5	2,113.1	153.1	7.8	81.6	4.0
1989	2,007.8	2,206.9	2,228.3	220.5	11.0	21.4	1.0
1990	2,241.2	2,283.3	2,300.5	59.3	2.6	17.2	0.8
1991	2,338.8	2,360.6	2,382.3	43.5	1.9	21.7	0.9
1992	2,478.7	2,454.5	2,465.8	(12.9)	(0.5)	11.3	0.5
1993	2,913.4	2,929.6	2,932.0	18.6	0.6	2.4	0.1
1994	3,040.1	3,126.8	3,175.7	135.6	4.5	48.9	1.6
1995	3,174.4	3,243.9	3,218.8	44.4	1.4	(25.1)	(0.8)
1996	3,428.0	3,409.2	3,448.3	20.3	0.6	39.0	1.1
1997	3,524.8	3,642.4	3,683.8	159.0	4.5	41.4	1.1
1998	3,714.4	3,971.0	4,023.7	309.3	8.3	52.7	1.3
1999	3,844.7	4,051.9	3,978.4	133.7	3.5	(73.4)	(1.8)
2000	4,204.1	4,161.0	4,203.1	(1.0)	--	42.1	1.0
2001	4,420.7	4,408.7	4,415.0	(5.7)	(0.1)	6.4	0.1
2002	4,674.5	4,320.6	4,108.9	(565.6)	(12.1)	(211.7)	(4.9)
2003	4,641.0	4,235.6	4,245.6	(395.4)	(8.5)	9.9	0.2
2004	4,605.5	4,450.5	4,518.7	(86.8)	(1.9)	68.2	1.5
2005	4,490.5	4,793.8	4,841.3	350.8	7.8	47.5	1.0
2006	4,834.0	5,308.7	5,394.4	560.4	11.6	85.7	1.6
2007	5,144.0	5,721.3	5,809.0	665.0	12.9	87.8	1.5
2008	5,700.4	5,736.3	5,693.4	(7.0)	(0.1)	(43.0)	(0.7)
2009	6,185.7	5,709.7	5,587.4	(598.3)	(9.7)	(122.3)	(2.1)
2010	5,974.2	5,291.0	5,191.3	(782.9)	(13.1)	(99.8)	(1.9)
2011	5,851.0	5,779.6	5,882.1	31.1	0.5	102.5	1.8
2012	6,098.9	6,404.3	6,412.8	313.9	5.1	8.5	0.1
2013	6,414.2	6,250.4	6,341.1	(73.1)	(1.1)	90.7	1.5
2014	5,947.0	5,986.5	5,653.2	(293.8)	(4.9)	(333.3)	(5.6)
2015	5,992.3	5,944.4	5,928.8	(63.5)	(1.1)	(15.6)	(0.3)
2016	6,358.0	6,149.6	6,073.5	(284.6)	(4.5)	(76.2)	(1.2)
2017	6,377.8	6,266.8	6,339.1	(38.7)	(0.6)	72.3	1.2
2018	6,453.5	7,030.9	7,298.1	844.6	13.1	267.2	3.8
2019	6,571.0	7,231.2	7,368.4	797.4	12.1	137.2	1.9
2020	7,376.0	6,825.2	6,900.5	(475.5)	(6.4)	75.2	1.1
2021	7,747.9	8,099.9	8,865.9	1,118.1	14.4	766.1	9.5
2022	5,827.3	7,695.0	7,916.0	2,088.7	35.8	221.0	2.9

\*The adjusted original estimate is the estimate made in November or December prior to the start of the next fiscal year in July and adjusted to account for legislation enacted, if any, which affected receipts to the SGF.

\*\*The final estimate made in March or April is the adjusted original estimate plus or minus changes subsequently made by the Consensus Revenue Estimating Group. It also includes the estimated impact of legislation on receipts.

The above table presents estimates compared to actual receipts since FY 1975, the fiscal year for which the current process was initiated. First, the adjusted original estimate is compared to actual collections, and then the final estimate is compared to actual receipts.

## **Concluding Comments**

Consensus revenue estimates are based on current federal and state laws and their current interpretation by the courts. These estimates will be further adjusted in mid-April prior to the conclusion of the 2023 Legislative Session.

Ongoing uncertainty about inflation, monetary policy, international conflicts, U.S. foreign policy, trade policy, health policy, and tax policy has the potential to increase volatility in global and domestic markets. The impact of any such increased volatility on confidence as well as consumption and investment decisions by consumers and businesses will be monitored by the Consensus Group over the winter prior to the next meeting in April 2023.



**Table 1**  
**State General Fund Receipts**  
*(Dollars in Thousands)*

	FY 2022 (Actual)		Consensus Estimate November 9, 2022			
			FY 2023 (Revised)		FY 2024	
	Amount	Percent Change	Amount	Percent Change	Amount	Percent Change
<b>Income Taxes:</b>						
Individual	\$ 4,836,131	5.4 %	\$ 5,100,000	5.5 %	\$ 5,301,500	4.0 %
Corporation	806,035	23.6	773,000	(4.1)	646,000	(16.4)
Financial Institutions	62,227	(17.2)	52,000	(16.4)	50,000	(3.8)
<b>Total</b>	<b>\$ 5,704,392</b>	<b>7.3 %</b>	<b>\$ 5,925,000</b>	<b>3.9 %</b>	<b>\$ 5,997,500</b>	<b>1.2 %</b>
<b>Sales &amp; Use Taxes:</b>						
Retail Sales	\$ 2,759,402	9.4 %	\$ 2,790,000	1.1 %	\$ 2,790,000	-- %
Compensating Use	775,034	28.5	820,000	5.8	860,000	4.9
<b>Total</b>	<b>\$ 3,534,436</b>	<b>13.1 %</b>	<b>\$ 3,610,000</b>	<b>2.1 %</b>	<b>\$ 3,650,000</b>	<b>1.1 %</b>
<b>Other Excise Taxes:</b>						
Cigarette	\$ 109,406	(3.6) %	\$ 100,000	(8.6) %	\$ 96,000	(4.0) %
Tobacco Products	10,179	2.6	10,400	2.2	10,700	2.9
Liquor Gallonage	24,540	(0.7)	25,500	3.9	26,000	2.0
Liquor Enforcement	82,988	2.0	81,000	(2.4)	82,000	1.2
Liquor Drink	13,757	33.3	15,000	9.0	15,500	3.3
Gas Severance	20,827	432.3	24,400	17.2	12,400	(49.2)
Oil Severance	35,341	173.4	37,900	7.2	25,700	(32.2)
<b>Total</b>	<b>\$ 297,038</b>	<b>15.7 %</b>	<b>\$ 294,200</b>	<b>(1.0) %</b>	<b>\$ 268,300</b>	<b>(8.8) %</b>
<b>Other Taxes:</b>						
Insurance Premiums	\$ 196,373	7.9 %	\$ 204,000	3.9 %	\$ 212,000	3.9 %
Motor Carrier	12,922	(4.5)	11,600	(10.2)	11,600	--
Corporate Franchise	8,456	(14.2)	9,000	6.4	9,000	--
Miscellaneous	4,490	31.2	5,100	13.6	5,400	5.9
<b>Total</b>	<b>\$ 222,242</b>	<b>6.5 %</b>	<b>\$ 229,700</b>	<b>3.4 %</b>	<b>\$ 238,000</b>	<b>3.6 %</b>
<b>Total Taxes</b>	<b>\$ 9,758,107</b>	<b>9.5 %</b>	<b>\$ 10,058,900</b>	<b>3.1 %</b>	<b>\$ 10,153,800</b>	<b>0.9 %</b>
<b>Other Revenues &amp; Receipts:</b>						
Interest	\$ 2,822	(63.8) %	\$ 112,000	3,868.8 %	\$ 205,000	83.0 %
Transfers & Other Receipts	(1,914,835)	(1,586.3)	(577,700)	69.8	(321,800)	44.3
Agency Earnings	69,951	10.9	108,000	54.4	87,400	(19.1)
<b>Total</b>	<b>\$(1,842,063)</b>	<b>(4,217.6) %</b>	<b>\$ (357,700)</b>	<b>80.6 %</b>	<b>\$ (29,400)</b>	<b>91.8 %</b>
<b>Total Receipts</b>	<b>\$ 7,916,045</b>	<b>(10.7) %</b>	<b>\$ 9,701,200</b>	<b>22.6 %</b>	<b>\$ 10,124,400</b>	<b>4.4 %</b>

**Table 2**  
**State General Fund Receipts**  
**FY 2023 Revised**  
**Comparison of November 2022 Estimate to June 2022 Estimate**  
*(Dollars in Thousands)*

	FY 2023 CRE Est.	FY 2023 CRE Est.	Difference	
	As Adj. for Legis.	Revised 11/09/2022	Amount	Pct. Chg.
<b>Income Taxes:</b>				
Individual	\$ 4,661,600	\$ 5,100,000	\$ 438,400	9.4 %
Corporation	650,000	773,000	123,000	18.9
Financial Institutions	46,000	52,000	6,000	13.0
<b>Total</b>	<b>\$ 5,357,600</b>	<b>\$ 5,925,000</b>	<b>\$ 567,400</b>	<b>10.6 %</b>
<b>Sales &amp; Use Taxes:</b>				
Retail Sales	\$ 2,600,200	\$ 2,790,000	\$ 189,800	7.3 %
Compensating Use	813,700	820,000	6,300	0.8
<b>Total</b>	<b>\$ 3,413,900</b>	<b>\$ 3,610,000</b>	<b>\$ 196,100</b>	<b>5.7 %</b>
<b>Other Excise Taxes:</b>				
Cigarette	\$ 104,000	\$ 100,000	\$ (4,000)	(3.8) %
Tobacco Products	10,300	10,400	100	1.0
Liquor Gallonage	24,700	25,500	800	3.2
Liquor Enforcement	85,500	81,000	(4,500)	(5.3)
Liquor Drink	13,700	15,000	1,300	9.5
Gas Severance	16,700	24,400	7,700	46.1
Oil Severance	34,900	37,900	3,000	8.6
<b>Total</b>	<b>\$ 289,800</b>	<b>\$ 294,200</b>	<b>\$ 4,400</b>	<b>1.5 %</b>
<b>Other Taxes:</b>				
Insurance Premiums	\$ 199,000	\$ 204,000	\$ 5,000	2.5 %
Motor Carrier	13,000	11,600	(1,400)	(10.8)
Corporate Franchise	8,000	9,000	1,000	12.5
Miscellaneous	4,600	5,100	500	10.9
<b>Total</b>	<b>\$ 224,600</b>	<b>\$ 229,700</b>	<b>\$ 5,100</b>	<b>2.3 %</b>
<b>Total Taxes</b>	<b>\$ 9,285,900</b>	<b>\$ 10,058,900</b>	<b>\$ 773,000</b>	<b>8.3 %</b>
<b>Other Revenues &amp; Receipts:</b>				
Interest	\$ 50,000	\$ 112,000	\$ 62,000	124.0 %
Transfers & Other Receipts	(520,500)	(577,700)	(57,200)	(11.0)
Agency Earnings	91,600	108,000	16,400	17.9
<b>Total</b>	<b>\$ (378,900)</b>	<b>\$ (357,700)</b>	<b>\$ 21,200</b>	<b>5.6 %</b>
<b>Total Receipts</b>	<b>\$ 8,907,000</b>	<b>\$ 9,701,200</b>	<b>\$ 794,200</b>	<b>8.9 %</b>