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April 20, 2021

To: Governor Laura Kelly and Legislative Coordinating Council

From: Kansas Legislative Research Department and Kansas Division of the Budget

Re: State General Fund Revenue Estimate for FY 2021 and FY 2022

The Consensus Estimating Group met today to revise the November 6, 2020 State General Fund estimates for FY 2021 and FY 2022. The revisions include the estimated impact of all 2021 legislation signed into law thus far. The impact of any legislation affecting the SGF that becomes law after April 20 will be quantified in a separate legislative adjustments report prepared at the conclusion of the *sine die* adjournment. Consensus revenue estimates are based on current federal and state laws and their current interpretation. A more detailed memo will be available soon which contains the economic forecast for Kansas upon which the new estimates are based, as well as a discussion of the other factors influencing the individual source estimates.

The overall estimate for FY 2021 and FY 2022 was increased by a combined \$361.0 million. The estimate for total taxes was increased by \$342.4 million, and other revenues were increased by \$18.6 million for the two years combined.

For FY 2021, the estimate was increased by \$319.8 million, or 4.1 percent, above the November estimate. The estimate for total taxes was increased by \$304.1 million, while the estimate for other revenues was increased by \$15.7 million. The overall revised estimate of \$8.028 billion represents a 16.3 percent increase above final FY 2020 receipts.

The revised estimate for FY 2022 is \$7.525 billion, which is \$41.2 million, or 0.6 percent, above the previous estimate. The estimate for total taxes was increased by \$38.3 million, while the estimate for other revenues was increased by \$2.9 million. The revised forecast for FY 2022 represents a 6.3 percent decrease below the newly revised FY 2021 figure.

The revised estimates include reducing receipts by a combined total of \$383.9 million for the estimated state fiscal effect of recent federal tax law changes, including \$101.7 million for FY 2021 and \$282.2 million for FY 2022. Of the combined amount, \$261.6 million is attributable to the changes related to the Paycheck Protection Program as a result of the federal Consolidated Appropriations Act, passed in December 2020.

Table 1 compares the revised estimates for FY 2021 and FY 2022 with actual receipts from FY 2020. Tables 2 and 3 show the revisions in each fiscal year's estimates.

Table 1
State General Fund Receipts
(Dollars in Thousands)

			Consensus Estimate April 20, 2021							
	FY 2020 (A	Actual)	FY 2021 (F		FY 2022 (Revised)					
		Percent		Percent		Percent				
	Amount	Change	Amount	Change	Amount	Change				
Property Tax/Fee:										
Motor Carrier	\$ 12,502	5.5 %	\$ 12,900	3.2 %	\$ 12,900	%				
Income Taxes:										
Individual	\$3,338,185	(11.1) %	\$4,084,400	22.4 %	\$3,790,400	(7.2) %				
Corporation	384,407	(12.1)	533,900	38.9	319,000	(40.3)				
Financial Institutions	46,197	(5.0)	70,000	51.5	50,000	(28.6)				
Total	\$3,768,789	(11.2) %	\$4,688,300	24.4 %	\$4,159,400	(11.3) %				
Excise Taxes:										
Retail Sales	\$2,352,523	0.7 %	\$2,445,000	3.9 %	\$2,470,000	1.0 %				
Compensating Use	479,060	10.9	565,000	17.9	630,000	11.5				
Cigarette	116,456	(0.2)	110,000	(5.5)	109,000	(0.9)				
Tobacco Products	9,180	2.4	9,700	5.7	9,900	2.1				
Liquor Gallonage	21,978	(0.5)	24,500	11.5	25,000	2.0				
Liquor Enforcement	74,667	0.5	81,000	8.5	82,000	1.2				
Liquor Drink	10,350	(15.2)	9,200	(11.1)	10,000	8.7				
Severance	20,692	(50.4)	15,200	(26.5)	22,800	50.0				
Gas	390	(96.1)	2,400	515.8	4,100	70.8				
Oil	20,302	(36.1)	12,800	(37.0)	18,700	46.1				
Total	\$3,084,905	1.4 %	\$3,259,600	5.7 %	\$3,358,700	3.0 %				
Other Taxes:										
Insurance Premiums	\$ 172,479	5.6 %	\$ 178,200	3.3 %	\$ 176,500	(1.0) %				
Corporate Franchise	7,043	(4.2)	8,300	17.9	7,800	(6.0)				
Miscellaneous	3,426	(8.5)	3,300	(3.7)	3,600	9.1				
Total	\$ 182,948	4.9 %	\$ 189,800	3.7 %	\$ 187,900	(1.0) %				
Total Taxes	\$7,049,143	(5.7) %	\$8,150,600	15.6 %	\$7,718,900	(5.3) %				
Other Revenues & Receipts:										
Interest	\$ 56,064	14.6 %	\$ 8,000	(85.7) %	\$ 1,500	(81.3) %				
Transfers & Other Receipts	(251,224)	(24.1)	(188,400)	25.0	(254,800)	(35.2)				
Agency Earnings	46,465	(8.1)	57,300	23.3	59,200	3.3				
Total	\$ (148,694)	(44.5) %	\$ (123,100)	17.2 %	\$ (194,100)	(57.7) %				
Total Receipts	\$6,900,449	(6.4) %	\$8,027,500	16.3 %	\$7,524,800	(6.3) %				

Table 2 State General Fund Receipts FY 2021 Revised

## Comparison of April 2021 Estimate to November 2020 Estimate

(Dollars in Thousands)

	FY 2	021 CRE Est.	FY 2	2021 CRE Est.	Difference					
	Revised 11/06/2020			ed 04/20/2021		Amount	Pct. Chg.			
Property Tax/Fee:		4.5.00		4.						
Motor Carrier	\$	12,500	\$	12,900	\$	400	3.2 %			
In										
Income Taxes: Individual	\$	4 0 4 0 0 0 0	\$	4.094.400	\$	44.400	1 1 0/			
	Э	4,040,000	Э	4,084,400	Þ	44,400	1.1 %			
Corporation		410,000		533,900		123,900	30.2			
Financial Institutions		52,000		70,000	_	18,000	34.6			
Total	\$	4,502,000	\$	4,688,300	\$	186,300	4.1 %			
Excise Taxes:										
Retail Sales	\$	2,400,000	\$	2,445,000	\$	45,000	1.9 %			
Compensating Use	Ψ	540,000	Ψ	565,000	Ψ	25,000	4.6			
Cigarette		113,000		110,000		(3,000)	(2.7)			
Tobacco Products		9,400		9,700		300	3.2			
Liquor Gallonage		24,000		24,500		500	2.1			
Liquor Enforcement		78,000		81,000		3,000	3.8			
Liquor Drink		9,000		9,200		200	2.2			
Severance		10,400		15,200		4,800	46.2			
Gas		1,400		2,400		1,000	71.4			
Oil		9,000		12,800		3,800	42.2			
Total	\$	3,183,800	\$	3,259,600	\$	75,800	2.4 %			
Total	Ф	3,163,600	Ф	3,239,000	Ф	73,800	2.4 %			
Other Taxes:										
Insurance Premiums	\$	137,000	\$	178,200	\$	41,200	30.1 %			
Corporate Franchise	·	8,000	·	8,300	·	300	3.8			
Miscellaneous		3,200		3,300		100	3.1			
Total	\$	148,200	\$	189,800	\$	41,600	28.1 %			
Total Taxes	\$	7,846,500	\$	8,150,600	\$	304,100	3.9 %			
Other Revenues & Receipts:										
Interest	\$	9,000	\$	8,000	\$	(1,000)	(11.1) %			
Transfers & Other Receipts	Ψ	(200,800)	Ψ	(188,400)	Ψ	12,400	6.2			
Agency Earnings		53,000		57,300		4,300	8.1			
Total	\$	(138,800)	\$	(123,100)	\$	15,700	11.3 %			
10001	Ψ	(130,000)	Ψ	(123,100)	Ψ	13,700	11.5 /0			
Total Receipts	\$	7,707,700	\$	8,027,500	\$	319,800	4.1 %			

Table 3
State General Fund Receipts
FY 2022 Revised

## Comparison of April 2021 Estimate to November 2020 Estimate

(Dollars in Thousands)

	FY	2022 CRE Est.	FY 2	2022 CRE Est.	Difference				
	Revis	ed 11/06/2020	Revis	ed 04/20/2021		Amount	Pct. Chg.		
Property Tax/Fee:									
Motor Carrier	\$	12,500	\$	12,900	\$	400	3.2 %		
Income Taxes:									
Individual	\$	3,830,000	\$	3,790,400	\$	(39,600)	(1.0) %		
Corporation		360,000		319,000		(41,000)	(11.4)		
Financial Institutions		45,000		50,000		5,000	11.1		
Total	\$	4,235,000	\$	4,159,400	\$	(75,600)	(1.8) %		
Excise Taxes:									
Retail Sales	\$	2,425,000	\$	2,470,000	\$	45,000	1.9 %		
Compensating Use		600,000		630,000		30,000	5.0		
Cigarette		110,000		109,000		(1,000)	(0.9)		
Tobacco Products		9,400		9,900		500	5.3		
Liquor Gallonage		24,000		25,000		1,000	4.2		
Liquor Enforcement		79,000		82,000		3,000	3.8		
Liquor Drink		10,000		10,000					
Severance		14,700		22,800		8,100	55.1		
Gas		2,600		4,100		1,500	57.7		
Oil		12,100		18,700		6,600	54.5		
Total	\$	3,272,100	\$	3,358,700	\$	86,600	2.6 %		
Other Taxes:									
Insurance Premiums	\$	150,000	\$	176,500	\$	26,500	17.7 %		
Corporate Franchise		7,500		7,800		300	4.0		
Miscellaneous		3,500		3,600		100	2.9		
Total	\$	161,000	\$	187,900	\$	26,900	16.7 %		
Total Taxes	\$	7,680,600	\$	7,718,900	\$	38,300	0.5 %		
Other Revenues & Receipts:									
Interest	\$	3,000	\$	1,500	\$	(1,500)	(50.0) %		
Transfers & Other Receipts		(254,800)		(254,800)		<del></del>			
Agency Earnings		54,800		59,200		4,400	8.0		
Total	\$	(197,000)	\$	(194,100)	\$	2,900	1.5 %		
Total Receipts	\$	7,483,600	\$	7,524,800	\$	41,200	0.6 %		

## State General Fund Profile FY 2018 - FY 2022 (Dollars in Millions)

	Actual FY 2018		Actual FY 2019		Actual FY 2020		Estimated FY 2021		Estimated FY 2022	
Beginning Balance	\$	108.5	\$	761.7	\$	1,105.1	\$	495.0	\$	1,157.8
Revenue										
Consensus Revenue Estimates (Spring 2021)	\$	7,302.3	\$	7,376.2	\$	6,912.4	\$	8,027.5	\$	7,524.8
HB 2007 Revenue Adjustments (Adjusted for CRE change	ges)	·		· -		-		86.0		156.8
Total Available Revenue	\$	7,410.8	\$	8,137.9	\$	8,017.5	\$	8,608.5	\$	8,839.5
Expenditures										
Expenditures	\$	6,649.1	\$	7,032.8	\$	7,522.5	\$	7,432.9	\$	7,558.5
Human Services Caseload (Fall 2020)		-		-		-		(166.5)		204.8
School Finance Consensus (Fall 2020)		-		-		-		(27.9)		207.5
Human Services Caseload (Spring 2021)		-		-		-		(189.5)		(141.6)
Reappropriations		-		-		-		351.0		-
Legislative Budget HB 2007		-		-		-		80.9		(4,002.2)
Education Estimated Expenditures				-		-		(30.1)		4,191.7
Total Adjusted Expenditures	\$	6,649.1	\$	7,032.8	\$	7,522.5	\$	7,450.8	\$	8,018.7
Ending Balance	\$	761.7	\$	1,105.1	\$	495.0	\$	1,157.8	\$	820.8
Budget Stabilization Fund Balance								81.9		-
Ending SGF balance as a percentage of expenditures		11.5%		15.7%		6.6%		15.5%		10.2%
Receipts above / (below) expenditures	\$	653.2	\$	343.4	\$	(610.1)	\$	662.7	\$	(337.1)

**KLRD Adjusted for Estimated Education Expenditures** 

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