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Laura Kelly, Governor

November 9, 2022

| To: | Governor Laura Kelly and Legislative Coordinating Council |
|----------|---|
| From: | Division of the Budget and Kansas Legislative Research Department |
| Subject: | State General Fund Revenue Estimate for FY 2023 and FY 2024 |

The Consensus Estimating Group met today to revise the State General Fund revenue estimate for FY 2023 and to make its first official assessment of FY 2024. A more detailed memo will be available soon which contains the economic forecast for Kansas upon which the estimates are based, as well as a discussion of other factors influencing the individual source estimates. Estimates for the State General Fund are developed using a consensus process that involves the Division of the Budget, Legislative Research Department, Department of Revenue, and consulting economists from state universities. This estimate is the base from which the Governor and the Legislature build the annual budget. Consensus revenue estimates are based on current federal and state laws and their current interpretation.

For FY 2023, the estimate was increased by \$794.2 million, or 8.9 percent, above the previous estimate (made in April and subsequently adjusted for legislation enacted during the veto session). The estimate for total taxes was increased by \$773.0 million, while the estimate for other revenues was increased by \$21.2 million. The revised estimate of \$9.701 billion represents a 22.6 percent increase above final FY 2022 receipts.

The initial estimate for FY 2024 is \$10.124 billion, which is \$423.2 million, or 4.4 percent, above the newly revised FY 2023 figure. Various factors influencing this change in revenues in addition to the state of the economy include net change in transfers out of the SGF based on current statutory requirements for FY 2023 and FY 2024. The amount of total taxes is estimated to increase by 0.9 percent in FY 2024, following a 3.1 percent increase in FY 2023.

Table 1 compares the revised estimates for FY 2023 and initial estimates for FY 2024 with actual receipts from FY 2022. Table 2 shows the changes within the FY 2023 estimate.

| Table 1 | | | | | | | | | | |
|----------------------------|-------------------------------------|-----------|--------|--------|------------|------------------|---------|------|------------------|---------|
| | | S | | | | ind Receipt | 5 | | | |
| | | | (Doll | ars in | 11 | ousands) | | | | |
| | Consensus Estimate November 9, 2022 | | | | | | | | | |
| | FY 2022 (Actual) | | | | FY 2023 (F | <i>,</i> | | FY 2 | | |
| | | | | ercent | | Percent | | | | Percen |
| I T | | Amount | C | hange | | Amount | Chan | ge | Amount | Change |
| Income Taxes: | ф 1 О | 0 < 1 0 1 | _ | 4 0/ | ¢ | 5 100 000 | | 0/ | t 5 201 500 | 1.0 |
| Individual | | 36,131 | | .4 % | \$ | 5,100,000 | 5.5 | % | \$ 5,301,500 | 4.0 % |
| Corporation | | 806,035 | 23 | | | 773,000 | (4.1) | | 646,000 | (16.4) |
| Financial Institutions | | 62,227 | (17 | | <i>ф</i> | 52,000 | (16.4) | 0/ | 50,000 | (3.8) |
| Total | \$ 5,7 | 04,392 | | .3 % | \$ | 5,925,000 | 3.9 | % | \$ 5,997,500 | 1.2 % |
| Sales & Use Taxes: | | | | | | | | | | |
| Retail Sales | \$ 2,7 | 59,402 | 9 | .4 % | \$ | 2,790,000 | 1.1 | % | \$ 2,790,000 | % |
| Compensating Use | 7 | 75,034 | 28 | .5 | | 820,000 | 5.8 | | 860,000 | 4.9 |
| Total | \$ 3,5 | 34,436 | 13 | .1 % | \$ | 3,610,000 | 2.1 | % | \$ 3,650,000 | 1.1 % |
| Other Excise Taxes: | | | | | | | | | | |
| Cigarette | \$ 1 | 09,406 | (3 | .6) % | \$ | 100,000 | (8.6) | % | \$ 96,000 | (4.0) % |
| Tobacco Products | | 10,179 | | .6 | φ | 10,400 | 2.2 | /0 | 10,700 | 2.9 |
| Liquor Gallonage | | 24,540 | | | | 25,500 | 3.9 | | 26,000 | 2.0 |
| Liquor Enforcement | | 82,988 | | .0 | | 23,300 81,000 | (2.4) | | 20,000 82,000 | 1.2 |
| Liquor Drink | | 13,757 | 33 | | | 15,000 | 9.0 | | 15,500 | 3.3 |
| Gas Severance | | 20,827 | 432 | | | 24,400 | 17.2 | | 12,400 | (49.2) |
| Oil Severance | | 35,341 | 432 | | | 24,400 37,900 | 7.2 | | 25,700 | (49.2) |
| Total | | 297,038 | | .7 % | \$ | 294,200 | (1.0) | 0/ 0 | \$ 268,300 | |
| Total | \$ Z | 97,038 | 15 | ./ % | \$ | 294,200 | (1.0) | % | \$ 208,300 | (8.8) % |
| Other Taxes: | | | | | | | | | | |
| Insurance Premiums | \$ 1 | 96,373 | 7 | .9 % | \$ | 204,000 | 3.9 | % | \$ 212,000 | 3.9 % |
| Motor Carrier | | 12,922 | (4 | .5) | | 11,600 | (10.2) | | 11,600 | |
| Corporate Franchise | | 8,456 | (14 | .2) | | 9,000 | 6.4 | | 9,000 | |
| Miscellaneous | | 4,490 | 31 | .2 | | 5,100 | 13.6 | | 5,400 | 5.9 |
| Total | \$ 2 | 22,242 | 6 | .5 % | \$ | 229,700 | 3.4 | % | \$ 238,000 | 3.6 % |
| Total Taxes | \$ 9,7 | 58,107 | ç | .5 % | \$ | 10,058,900 | 3.1 | % | \$ 10,153,800 | 0.9 % |
| Other Revenues & Receipts: | | | | | | | | | | |
| Interest | \$ | 2,822 | (63 | .8) % | \$ | 112,000 | 3,868.8 | % | \$ 205,000 | 83.0 % |
| Transfers & Other Receipts | | 014,835) | (1,586 | | Ψ | (577,700) | 69.8 | | (321,800) | 44.3 |
| Agency Earnings | | 69,951 | 10 | | | 108,000 | 54.4 | | 87,400 | (19.1) |
| Total | | 42,063) | (4,217 | | \$ | (357,700) | 80.6 | % | \$ (29,400) | 91.8 % |
| Total Receipts | \$ 7,9 | 16,045 | (10 | .7) % | \$ | 9,701,200 | 22.6 | % | \$ 10,124,400 | 4.4 % |

| Table 2State General Fund ReceiptsFY 2023 RevisedComparison of November 2022 Estimate to June 2022 Estimate(Dollars in Thousands) | | | | | | | | | | | |
|---|--|-----------------|----|----------------|----|----------|---------|--|--|--|--|
| | FY 2023 CRE Est. FY 2023 CRE Est. Difference | | | | | | | | | | |
| | As | Adj. for Legis. | | sed 11/09/2022 | | Amount | Pct. Ch | | | | |
| Income Taxes: | | | | | | | | | | | |
| Individual | \$ | 4,661,600 | \$ | 5,100,000 | \$ | 438,400 | 9.4 | | | | |
| Corporation | | 650,000 | | 773,000 | | 123,000 | 18.9 | | | | |
| Financial Institutions | | 46,000 | | 52,000 | | 6,000 | 13.0 | | | | |
| Total | \$ | 5,357,600 | \$ | 5,925,000 | \$ | 567,400 | 10.6 | | | | |
| Sales & Use Taxes: | | | | | | | | | | | |
| Retail Sales | \$ | 2,600,200 | \$ | 2,790,000 | \$ | 189,800 | 7.3 | | | | |
| Compensating Use | | 813,700 | | 820,000 | | 6,300 | 0.8 | | | | |
| Total | \$ | 3,413,900 | \$ | 3,610,000 | \$ | 196,100 | 5.7 | | | | |
| Other Excise Taxes: | | | | | | | | | | | |
| Cigarette | \$ | 104,000 | \$ | 100,000 | \$ | (4,000) | (3.8) | | | | |
| Tobacco Products | | 10,300 | | 10,400 | | 100 | 1.0 | | | | |
| Liquor Gallonage | | 24,700 | | 25,500 | | 800 | 3.2 | | | | |
| Liquor Enforcement | | 85,500 | | 81,000 | | (4,500) | (5.3) | | | | |
| Liquor Drink | | 13,700 | | 15,000 | | 1,300 | 9.5 | | | | |
| Gas Severance | | 16,700 | | 24,400 | | 7,700 | 46.1 | | | | |
| Oil Severance | | 34,900 | | 37,900 | | 3,000 | 8.6 | | | | |
| Total | \$ | 289,800 | \$ | 294,200 | \$ | 4,400 | 1.5 | | | | |
| Other Taxes: | | | | | | | | | | | |
| Insurance Premiums | \$ | 199,000 | \$ | 204,000 | \$ | 5,000 | 2.5 | | | | |
| Motor Carrier | | 13,000 | | 11,600 | | (1,400) | (10.8) | | | | |
| Corporate Franchise | | 8,000 | | 9,000 | | 1,000 | 12.5 | | | | |
| Miscellaneous | | 4,600 | | 5,100 | | 500 | 10.9 | | | | |
| Total | \$ | 224,600 | \$ | 229,700 | \$ | 5,100 | 2.3 | | | | |
| Total Taxes | \$ | 9,285,900 | \$ | 10,058,900 | \$ | 773,000 | 8.3 | | | | |
| Other Revenues & Receipts: | | | | | | | | | | | |
| Interest | \$ | 50,000 | \$ | 112,000 | \$ | 62,000 | 124.0 | | | | |
| Transfers & Other Receipts | | (520,500) | | (577,700) | | (57,200) | (11.0) | | | | |
| Agency Earnings | ¢ | 91,600 | ¢ | 108,000 | ¢ | 16,400 | 17.9 | | | | |
| Total | \$ | (378,900) | \$ | (357,700) | \$ | 21,200 | 5.6 | | | | |
| Total Receipts | \$ | 8,907,000 | \$ | 9,701,200 | \$ | 794,200 | 8.9 | | | | |

State General Fund Profile FY 2021 - FY 2024

(Dollars in Millions)

| | Actual FY 2021 | | | Actual FY 2022 | | Approved FY 2023 | | Estimated FY 2024 | |
|--|-------------------|---------|----|-------------------|----|---------------------|----|----------------------|--|
| Beginning Balance | \$ | 495.0 | \$ | 2,094.8 | \$ | 1,834.5 | \$ | 2,306.4 | |
| Revenue | | | | | | | | | |
| Consensus Revenue Estimates (11-9-2022) | \$ | 8,867.6 | \$ | 7,916.0 | \$ | 9,701.2 | \$ | 10,124.4 | |
| Released Encumberances | | - | | 19.9 | | - | | - | |
| Total Available Revenue | \$ | 9,362.6 | \$ | 10,030.7 | \$ | 11,535.7 | \$ | 12,430.8 | |
| Expenditures | | | | | | | | | |
| Expenditures | \$ | 7,267.8 | \$ | 8,196.2 | \$ | 9,171.0 | \$ | 9,123.4 | |
| Reappropriations | | - | | - | | 321.9 | | (321.9) | |
| Human Services Caseload | | - | | - | | (198.2) | | 163.0 | |
| School Finance | | - | | - | | (65.5) | | 225.9 | |
| Total Adjusted Expenditures | \$ | 7,267.8 | \$ | 8,196.2 | \$ | 9,229.3 | \$ | 9,190.4 | |
| Ending Balance | \$ | 2,094.8 | \$ | 1,834.5 | \$ | 2,306.4 | \$ | 3,240.4 | |
| Budget Stabilization Fund Balance | | 81.9 | | 969.1 | | 981.1 | | 993.1 | |
| Ending SGF balance as a percentage of expenditures | | 28.8% | | 22.4% | | 25.0% | | 35.3% | |
| Receipts above / (below) expenditures | \$ | 1,599.8 | \$ | (260.3) | \$ | 471.9 | \$ | 934.0 | |

Profile 23-002